VESTERGAARD®
IMPACTING PEOPLE

Job Description

Title: Global Regulatory Manager
Location: Africa/Middle East
Full-time, Start-Date: Immediate Mandate

About Vestergaard

Vestergaard manufacturers innovative, high-quality tools to improve global health outcomes, mainly in low- and middle-income countries. Privately-owned, we operate under a "social enterprise" model that *doing good is good business*. Built upon extensive field and lab research, our products include PermaNet® long-lasting insecticidal nets (LLINs) to prevent malaria and ZeroFly® storage bags for food security. Vestergaard has manufactured and delivered over 800m million PermaNet® protecting an estimated 1.6bn lives in malaria-endemic countries. The company also invented LifeStraw® safe water products, which are now sold through its sister company as a leading brand in the outdoors and home water filtration markets.

Founded in 1957, the company is headquartered in Switzerland, with offices in India and quality control and research and development labs in Africa and Vietnam.

Position

As our Global Regulatory Manager, you will manage product regulatory activities in accordance with business unit strategies by ensuring country product approvals in a timely manner and in accordance with regulatory requirements.

You will report to the Director of Sales, Public Health.

Key Responsibilities

- Ensure registration of products of Public Health and Food Security globally and as strategized by the Business Units
- Identify national and regional registration guidelines, dossier contents, data requirements, timelines, and costs to complete the registration activities
- Work in close co-ordination with cross functional teams (Sales, Market Access) for the review and finalization of products to ensure high quality regulatory documents and effective data presentation for product registrations as per regulatory guidelines
- Coordinate with internal and external laboratories for any necessary testing; strategize the use of bridging of data for fulfilling dossier requirements
- Where required, coordinate with laboratories and institutes for conducting bio-efficacy trials as per prescribed protocols for registration purposes
- Ensure product labelling claims are correct and up to date
- Ensure timely renewal of product registrations
- Work in close coordination with Sales team to identify and to ensure possible entry barriers against competing products
- Maintain cordial relationship with National Regulatory Authorities and respond to their queries from time to time using scientific methodical approach
- Prepare products safety data sheets (SDS) as per GHS standard

- In coordination with R&D, prepare new product risk assessment reports as per the latest World Health Organization (WHO) generic risk assessment models for insecticide treated nets
- Maintain the central regulatory database on Company platform to provide accurate and up to date information to sales teams
- Vector Control Team for public health purposes
- Manage the global regulatory department/team to ensure objectives are aligned to the organizational goals and fulfilled as per the defined timelines
- Keep abreast of relevant regulatory developments, policies and ensuring the appropriate communication across Company
- Submit the annual regulatory budget for approval and manage its implementation (100kUSD)

Key Competencies

- Strong interpersonal skills, able to collaborate and work closely with people in wide variety of disciplines
- Capable of representing the interests of the Company effectively to a range of regulatory agencies, WHO, and government officials
- Capable of accurate and quick decision-making
- Skilled in public presentations
- Clear internal communication, especially regulatory requirements
- Strong analytical skills and ability to generate innovative technical approaches to address regulatory requirements
- Self-starter and self-driven
- Can work independently
- Exhibits patience and diplomacy with a high degree of integrity and discretion
- Fluency in English required. Another language is a plus.

Experience & Education

- Master's degree in chemistry, pharmaceutical, toxicology, or related sciences is ideal
- Excellent skills in written English
- Experience of 4 to 6+ years in handling regulatory registration submissions and related activities
- Knowledge on pesticide or pharmaceutical or chemical regulations is essential
- Professional experiences with health / agriculture / WHO / US EPA regulatory bodies is desirable
- Proficiency and experience in communicating, negotiating, and working with regulatory authorities, research institutes, technical advisors, etc. desirable

Application

Vestergaard believes that diversity, equity and inclusion is critical to our global success. We are an equal opportunity employer whose team works hard to build respect, dignity and equity into everything we do. We seek to recruit, develop and retain the most talented, driven and entrepreneurial-minded people from diverse backgrounds and experiences.

If you possess the above qualifications and the drive to meet the challenges, please send your cover letter to jobs@vestergaard.com enclosing your CV. We will only respond to electronic applications and to shortlisted applicants.